

10 Predictors of Success



These skills and attributes actually predict whether or not you will succeed in the workplace:

1. Ability to Read Other People (picking up on their cues and clues)

- Facial expressions
- Body language
- Words
- Innuendos

2. Flexibility

- Being rigid holds you back: rigid actions, rigid thinking, rigid style, rigid approach, rigid perceptions and judgments, rigid world view

3. Honesty Mixed with Discretion

- This means being appropriate when giving your opinion/viewpoint. Telling a peer you think your boss is a jerk is unwise.

4. Attention to Detail

- Appointments
- Grammar, spelling
- Keep promises
- People's body language/facial expressions
- Things people don't say
- Tone of voice

5. Ability to Think Strategically

- You've got to be visionary. You can't think small. You have to consider the bigger picture.
- Consider how every decision and project impacts other people, other departments and the community as a whole.

6. Dependability

- This is more than showing up for work on time. It's more than doing what you said you would do sometime that month. It's not delegating a project to somebody else when you committed to taking it on. Dependability has a lot to do with character.

7. Inspiring to Others

- What does this look like?
 - Motivating staff
 - Doing that little extra something
 - Plugging away when things get tough
 - Giving somebody the benefit of the doubt
 - Resisting criticism when you don't know all the facts
 - Setting a positive example

8. Team Player Mindset

- This means getting rid of physical and mental silos. It's about cooperation, synthesis, considering the other person's feelings, facilitating projects, managing process and expanding horizons.

9. Build Trust

- You cannot put a price tag on trust. It is golden. There is no substitute – no skill, savvy, experience, fancy talk or gift. Building trust is like depositing money in the bank on a regular basis.

10. Centered

- You need to figure out how to ground yourself and stay grounded – even during difficult times. What is contributing to you being off-center? Anger? Lack of self-discipline? Low self esteem? Chronic inconsistencies? Emotional instability? Too much alcohol? Lack of any spiritual sense? Figure out what is missing, and determine a plan of action for filling that gap.